



# LEXINGTON-FAYETTE CRE MARKET REPORT

MIDYEAR 2026



RETAIL | OFFICE | SUBURBAN | INDUSTRIAL

## ABOUT US

# REALIZING POTENTIAL

## *Delivering Results*

NAI Isaac is a full-service commercial real estate brokerage, property management, and facilities services firm based in Lexington, Kentucky. Since 1987, we have provided comprehensive commercial real estate solutions to clients throughout Central Kentucky and beyond. Our professionals are relationship-driven, results-focused, and committed to delivering exceptional service.

Our brokerage team specializes in commercial leasing, investment sales, acquisitions and dispositions, tenant and landlord representation, development opportunities, receivership, and REO dispositions across retail, office, industrial, and mixed-use properties. Complementing our brokerage services, our property management professionals deliver comprehensive management and maintenance solutions, asset enhancement strategies, property marketing, financial reporting, and full-service accounting and rent collection. Through continued investment in industry-leading technology and the professional development of our team, we provide innovative solutions that create long-term value for our clients.

As the Central Kentucky affiliate of NAI Global, NAI Isaac connects local market expertise with one of the world's largest commercial real estate networks. With more than 325 offices across North America, Latin America, the Caribbean, Europe, Africa, and Asia Pacific, NAI Global provides clients with seamless access to local knowledge and global resources. Each affiliate is independently owned and united by a commitment to delivering exceptional service and results.

# RETAIL

## MIDYEAR 2026

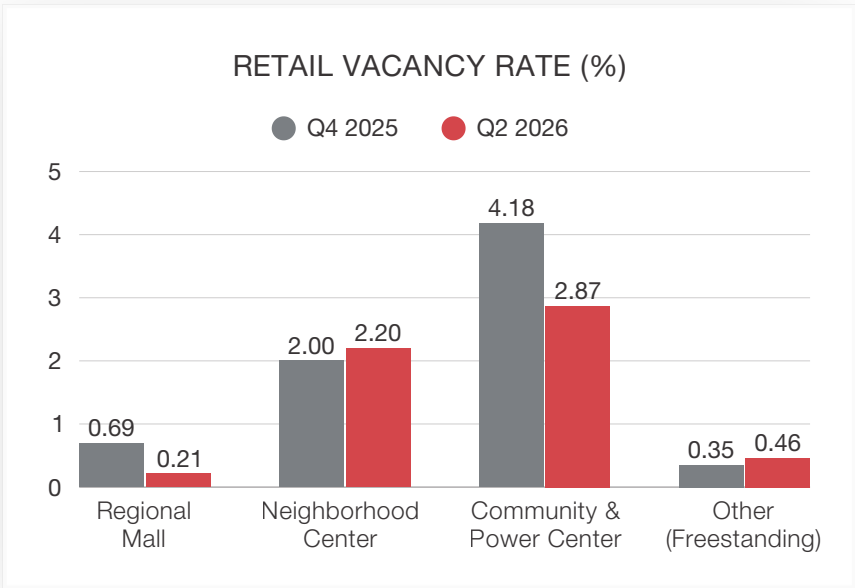
The Lexington-Fayette retail market continued to attract interest from retailers and investors during the first half of 2026, reflecting ongoing demand for quality retail assets and well-located properties. The overall vacancy rate decreased to 1.74% from 1.99% at the end of 2025, with total available retail space decreasing by approximately 35,100 SF.

The decline in vacancy rates highlights continued market strength, supported by strong occupancy levels and sustained demand across key retail categories. Regional Malls along with Community and Power Centers experienced decreases in vacancy from 0.69% to 0.21% and from 4.18% to 2.87%, respectively. Neighborhood Centers remained stable, with a modest increase in vacancy from 2.00% to 2.20%, while Other (Freestanding) properties continued to maintain low vacancy levels, increasing slightly from 0.35% to 0.46%.

Overall, the Lexington-Fayette retail market remains well-positioned, supported by strong tenant demand, high occupancy levels, and limited availability across key retail categories. Continued interest from retailers and investors reinforces the market's attractiveness and long-term stability.



Millpond Center, Lexington, KY



| Retail                    | Buildings | GLA (SF)   | Occupied (SF) | Occupancy Rate | Vacant (SF) | Vacancy Rate |
|---------------------------|-----------|------------|---------------|----------------|-------------|--------------|
| Regional Mall             | 5         | 1,623,551  | 1,620,178     | 99.79%         | 3,373       | 0.21%        |
| Neighborhood Center       | 149       | 6,018,638  | 5,886,403     | 97.80%         | 132,235     | 2.20%        |
| Community & Power Centers | 32        | 3,248,931  | 3,155,554     | 97.13%         | 93,377      | 2.87%        |
| Other (Freestanding)      | 82        | 3,085,425  | 3,071,110     | 99.54%         | 14,315      | 0.46%        |
| Total                     | 268       | 13,976,545 | 13,733,245    | 98.26%         | 243,300     | 1.74%        |

# OFFICE CBD

## MIDYEAR 2026

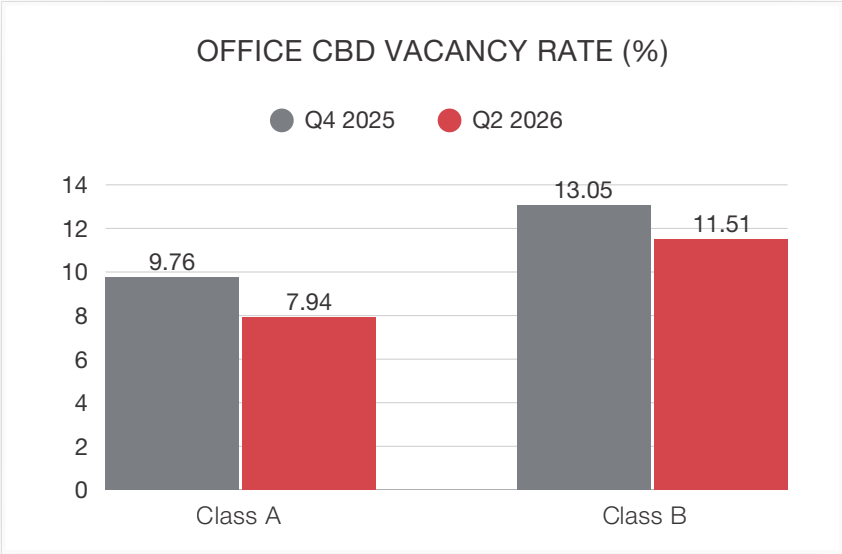
The Lexington-Fayette Office CBD market continued to show positive momentum during the first half of 2026, reflecting higher occupancy levels and continued demand for prime location office properties. The overall vacancy rate decreased to 9.50% from 11.20% at the end of 2025, with total available office space declining by approximately 41,224 SF.

Both Class A and Class B CBD Office properties experienced decreases in vacancy during the first half of 2026. Class A properties saw vacancy decrease from 9.76% to 7.94%, representing the strongest performance within the Office CBD market. Class B CBD Office properties also experienced declines in vacancy, with rates decreasing from 13.05% to 11.51%.

Overall, the Lexington-Fayette Office CBD market continues to demonstrate declining vacancy via increased occupancy, with sustained demand for strategically located office space, highlighting the market’s stability and ongoing appeal.



Chase Tower, Lexington, KY



| Office CBD | Buildings | GLA (SF)  | Occupied (SF) | Occupancy Rate | Vacant (SF) | Vacancy Rate |
|------------|-----------|-----------|---------------|----------------|-------------|--------------|
| Class A    | 14        | 1,975,309 | 1,818,403     | 92.06%         | 156,906     | 7.94%        |
| Class B    | 36        | 1,525,867 | 1,350,237     | 88.49%         | 175,630     | 11.51%       |
| Total      | 50        | 3,501,176 | 3,168,640     | 90.50%         | 332,536     | 9.50%        |

# OFFICE SUBURBAN MIDYEAR 2026

The Lexington-Fayette Suburban Office market continued being supported by strong occupancy levels and demand for quality office space, during the first half of 2026. The market consists of approximately 8.85 million SF across 244 buildings, with an overall vacancy rate of 8.80% and 779,064 SF of total available space.

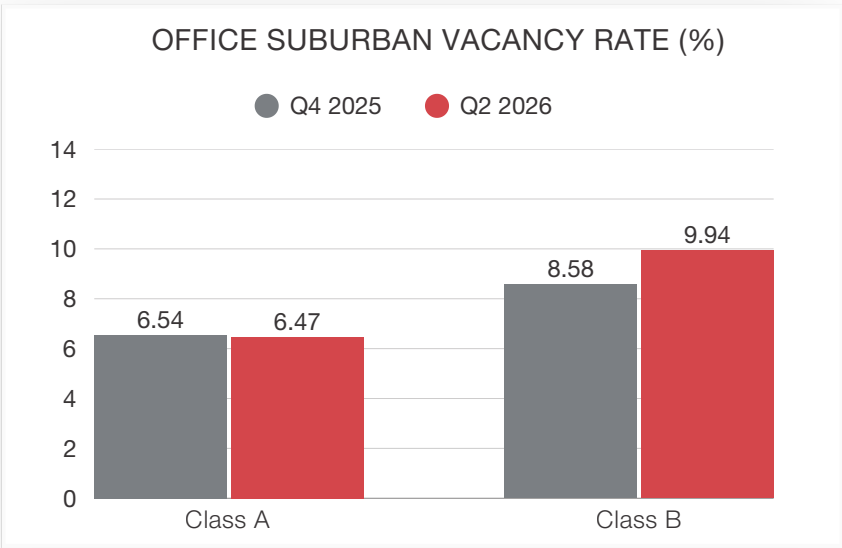
Class A Suburban Office properties remained steady, garnering a 93.53% occupancy rate across 58 buildings and 2.91 million SF of inventory. This in a decrease of 19,320 SF of available space.

Class B properties represent the largest segment of the Suburban Office Sector, totaling approximately 5.94 million SF across 186 buildings, with a current occupancy rate of 90.06%. While Class B properties account for the majority of available office space, overall occupancy remains strong, reflecting continued tenant demand.

Collectively, the Lexington-Fayette Suburban Office market remains supported by strong occupancy levels and continued demand for quality office environments. The sector continues to attract businesses seeking functional, accessible office locations that support long-term operational needs and growth potential.



151 N Eagle Creek Drive, Lexington, KY



| Office Suburban | Buildings | GLA (SF)  | Occupied (SF) | Occupancy Rate | Vacant (SF) | Vacancy Rate |
|-----------------|-----------|-----------|---------------|----------------|-------------|--------------|
| Class A         | 58        | 2,910,376 | 2,722,098     | 93.53%         | 188,278     | 6.47%        |
| Class B         | 186       | 5,941,756 | 5,350,970     | 90.06%         | 590,786     | 9.94%        |
| Total           | 244       | 8,852,132 | 8,073,068     | 91.20%         | 779,064     | 8.80%        |

# INDUSTRIAL

## MIDYEAR 2026

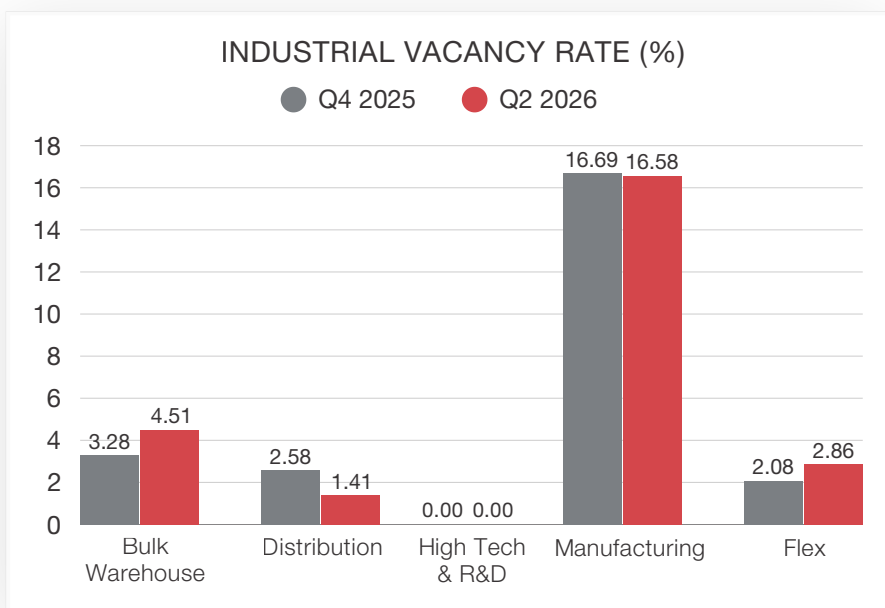
The Lexington-Fayette industrial market experienced an increase of 85,723 SF in vacant space during the first half of 2026, driven primarily by an increase in available bulk warehouse space. Continued demand across key industrial segments has supported steady market performance, while the overall vacancy rate increased 9.2% to 5.32%, compared with 4.87% at the end of 2025.

Distribution properties experienced the highest rate of occupancy increase, with vacancy decreasing from 2.58% to 1.41%, while High Tech & R&D properties maintained full occupancy. Manufacturing properties remained stable, with vacancy decreasing slightly (.66%) from 16.69% to 16.58%. Bulk Warehouse and Flex properties both experienced increases in available space, contributing to higher vacancy rates of 4.51% and 2.86%, respectively.

Interest in quality industrial assets within the Lexington-Fayette market remains high. Demand is demonstrated by strong occupancy across several industrial categories. While available space increased during the period, market fundamentals remain supported by demand for well-located industrial properties and functional space that meets evolving business needs. Additional space is expected to become available at Turner Commons Way and Providence Business Center.



Lexington Business Center, Lexington, KY



| Industrial      | Buildings  | GLA (SF)          | Occupied (SF)     | Occupancy Rate | Vacant (SF)      | Vacancy Rate |
|-----------------|------------|-------------------|-------------------|----------------|------------------|--------------|
| Bulk Warehouse  | 191        | 8,814,372         | 8,416,416         | 95.49%         | 397,956          | 4.51%        |
| Distribution    | 108        | 3,824,870         | 3,770,795         | 98.59%         | 54,075           | 1.41%        |
| High Tech & R&D | 25         | 440,480           | 440,480           | 100.00%        | 0                | 0.00%        |
| Manufacturing   | 46         | 2,807,931         | 2,342,331         | 83.42%         | 465,600          | 16.58%       |
| Flex            | 71         | 2,978,283         | 2,893,028         | 97.14%         | 85,255           | 2.86%        |
| <b>Total</b>    | <b>441</b> | <b>18,865,936</b> | <b>17,863,050</b> | <b>94.68%</b>  | <b>1,002,886</b> | <b>5.32%</b> |

## DEMOGRAPHICS

### LEXINGTON, KY MARKET DEMOGRAPHICS

| Demographic              | 2026 Summary | 2031 Projection |
|--------------------------|--------------|-----------------|
| Population               | 329,534      | 334,963         |
| Households               | 140,723      | 144,459         |
| Average Household Income | \$114,933    | \$131,894       |
| Median Age               | 36.5         | 37.8            |

### LEXINGTON, MSA\* MARKET DEMOGRAPHICS

| Demographic              | 2026 Summary | 2031 Projection |
|--------------------------|--------------|-----------------|
| Population               | 535,122      | 547,506         |
| Households               | 221,024      | 228,204         |
| Average Household Income | \$111,478    | \$127,250       |
| Median Age               | 36.6         | 38.8            |

\*Lexington, KY MSA includes Bourbon, Clark, Fayette, Jessamine, Scott, and Woodford Counties.

# DATA ANALYSIS

## SECTOR ANALYSIS

| Retail                      | Q4 2025<br>Vacancy Rate (%) | Q4 2025<br>Vacant (SF) | Q2 2026<br>Vacancy Rate (%) | Q2 2026<br>Vacant (SF) |
|-----------------------------|-----------------------------|------------------------|-----------------------------|------------------------|
| Regional Mall               | 0.69%                       | 11,199                 | 0.21%                       | 3,373                  |
| Neighborhood Center         | 2.00%                       | 120,638                | 2.20%                       | 132,235                |
| Community and Power Centers | 4.18%                       | 125,721                | 2.87%                       | 93,377                 |
| Other (Freestanding)        | 0.35%                       | 10,844                 | 0.46%                       | 14,315                 |
| Total                       | 1.99%                       | 278,402                | 1.74%                       | 243,300                |
| Office - CBD                | Q4 2025<br>Vacancy Rate (%) | Q4 2025<br>Vacant (SF) | Q2 2026<br>Vacancy Rate (%) | Q2 2026<br>Vacant (SF) |
| Class A                     | 9.76%                       | 176,226                | 7.94%                       | 156,906                |
| Class B                     | 13.05%                      | 197,534                | 11.51%                      | 175,630                |
| Total                       | 11.20%                      | 373,760                | 9.50%                       | 332,536                |
| Office - Suburban           | Q4 2025<br>Vacancy Rate (%) | Q4 2025<br>Vacant (SF) | Q2 2026<br>Vacancy Rate (%) | Q2 2026<br>Vacant (SF) |
| Class A                     | 6.54%                       | 183,403                | 6.47%                       | 188,278                |
| Class B                     | 8.58%                       | 509,463                | 9.94%                       | 590,786                |
| Total                       | 7.91%                       | 692,866                | 8.80%                       | 779,064                |
| Industrial                  | Q4 2025<br>Vacancy Rate (%) | Q4 2025<br>Vacant (SF) | Q2 2026<br>Vacancy Rate (%) | Q2 2026<br>Vacant (SF) |
| Bulk Warehouse              | 3.28%                       | 288,299                | 4.51%                       | 397,956                |
| Distribution                | 2.58%                       | 98,730                 | 1.41%                       | 54,075                 |
| High Tech & R&D             | 0.00%                       | 0                      | 0.00%                       | 0                      |
| Manufacturing               | 16.69%                      | 468,600                | 16.58%                      | 465,600                |
| Flex                        | 2.08%                       | 61,534                 | 2.86%                       | 85,255                 |
| Total                       | 4.87%                       | 917,163                | 5.32%                       | 1,002,886              |

# ABOUT US

## BROKERAGE TEAM



Al Isaac  
President



Paul Ray Smith  
Executive  
Vice President



Bruce R. Isaac,  
SIOR, CCIM  
Senior Vice President



Jim Kemper  
Vice President



Chad Voelkert  
Vice President



Jamie Adams,  
SIOR, CCIM  
Vice President



J.L. Cannady, CCIM  
Vice President



John P. Miller  
Assistant  
Vice President



Jim Holbrook  
Assistant  
Vice President



Zach Smith, CCIM  
Senior Associate



Max Darby  
Associate



Jordan Smith, MRED  
Associate



Dillon Domé  
Associate

## OPERATIONS TEAM



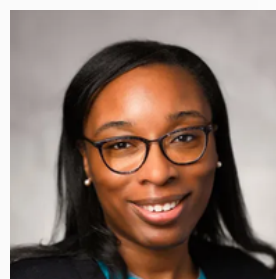
Melanie Johnson  
Assistant Vice President,  
Brokerage Operations  
Administration



Lucy Houpp  
Assistant Vice President,  
Property Marketing



Paige Caudill  
Operations Assistant II



Alia Moore  
Operations Assistant I

# ABOUT US

## PROPERTY MANAGEMENT



Anne Kilcoyne, CPM  
Assistant Vice President,  
Property Management



Joe Cornelius  
Senior Property  
Manager



Shannon Barlow  
Senior Property  
Manager



Maria Sarabia  
Property Manager



Michael Neal  
Property Manager



Natalie Mallet  
Property Manager



Shannelle Hooten  
Commercial Property  
Manager Assistant

## FINANCE



Callie Avant  
Accountant II



Blake Grillon  
Accountant I

## FACILITIES



Yojanee Coca  
Senior Maintenance Tech



Dave Gaston  
Maintenance Tech

NAI Isaac's property management team currently manages over 4 million square feet of retail, office, and industrial space throughout the Commonwealth of Kentucky. NAI Isaac earned the Accredited Management Organization (AMO)<sup>®</sup> designation from the Institute of Real Estate Management (IREM)<sup>®</sup> in 2017. We are the only commercial real estate company to achieve this prestigious designation in Central Kentucky.



# LOCAL EXPERTISE *Global Reach*



**NAI**Isaac

**NAI**Global

**1.1+**

BILLION SF OF  
PROPERTY MANAGED

**5,800+**

LOCAL MARKET  
LEADERS

**325+**

OFFICES  
WORLDWIDE

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